

Jamie Martin
Top 10 Achievements

- Total promotions = **5** within the same company (Reed) within **5.10** years (**2013-2019**)
- My Total Billings at Reed (**5.10 years**) = **£738,781.65** (over **60** placements within different industries: permanent and temporary at all levels)
- From creating a sales team and new branch from scratch; in **Q1 (2018-2019)** my team's best ever was **331%** above budget and by month **9**; we achieved **£129,624** revenue & **£37,727** positive contribution
- I increased the temporary revenue figures in 2013-2014 by **381%** with a variance of **£42,000+**
- **2015-2016**, my Sales branch was **1st** for contribution growth (**145%** up) and won a branch award
- I won the top newcomer award (**2013-2014**) in my first year, & **2nd** best newcomer in UK
- Recruited for an international role (Germany); also **6th** candidate placed within the same company
- As team manager, I trained / coached a new starter to bill over **£10,000** within their **5th** week, as well as training a new starter billing within their first **2 weeks** and achieving **Senior then Executive status promotion**
- Division Records = highest period net income secured for Reed Sales = **£46,462.50**
- Division Records = **3-day** C-level Perm offer for Reed Sales and **1-day** placement

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