

Correct Careers Coaching - Testimonials & Outcomes



[Video Testimonial 1 Link](#)

[Video Testimonial 2 Link](#)

Sales Training

“Your ideas not only make sense, but they work. The time you spent with me to refine my understanding of marketing and social media has encouraged me to take the step; which before seemed daunting, into the world of social media marketing. Thank you for taking the time with me in person to customize the sales training so that it was directly applicable to my business.” - **Director of a Service Company**

“Thank you, Jamie, for a great Sales Training session today! Lots of notes taken!” - **Employee following an onsite sales training session for a company’s sales team.**

Testimonials

“Jamie is highly experienced in sales and with his extensive background in recruitment, will be ideally placed to coach career advice, and to help companies address their staff retention. Sales is the very lifeblood of any business and I would highly recommend Jamie to coach sales skills to any sized sales team, in any industry.” - **Business Development & Account Manager - Training & Coaching Company**

“Jamie was an absolute pleasure to work with... Adept at filling senior sales roles (including those overseas) he always worked tirelessly for his client until each project was successfully completed. A valued member of the Senior Management Team for his confidence and commercial application.” ~ **Previous Divisional Director for Reed Sales & Reed Insurance**

“Being coached by Jamie has really added value to me.” - **Previous employee**

Speaker/Events

“You delivered a very inspiring talk”

“It was packed full of positive advice and guidance”

“Very engaging and thought provoking”

Case Studies

A leading UK and Europe Travel & Health Care company (**MindforYou**).

Jamie produced a 37-page report, regarding sales strategy, sales process, and team development for streamlining and adapting elements to achieve the company’s goals and improve the gross sales. Since then MindforYou have now developed a new strategy and launched MindforYou at Home.

Workshops

"It was a great presentation, thanks Jamie" – CEO

"Thank you for the workshop today. Very thought provoking"

"Jamie Martin hosted a fantastic training workshop this morning, proceeds are going local charities. Extremely useful with quality content. Met someone lovely people through my LinkedIn and networking connections. I thoroughly recommend you attend his sessions."



Natalie Lockyer  recommends [Correct Careers Coaching](#).

29 mins · 



I attended Jamies half-day sales training workshop and was blown away by the level of content. We could easily have run for a whole day and I'd still be learning form him. Jamie has an intricate knowledge of what it takes to market, brand and sell your company to ensure you are serving as many people as possible. The workshop was absolutely everything I needed and flexed to the rooms needs brilliantly.

I also think it shows the true character of someone when they put this much, time, effort and dedication into running a day like today for no personal gain either, as all the proceeds went to charities of our choice. Not many people are so genuine in their passion to serve others, Jamie really is. I'd highly recommend this workshop to anyone considering it."



Tara Cozens

★★★★★ 1 hour ago

Jamie is incredibly helpful and very knowledgeable! He identified and came up with some great ideas in a short amount of time. Would highly recommend!



Darren Gillam

★★★★★ 43 mins ago

I had a sales training course with Jamie. It was great, clear, precise with enough "chat" but a lot of great ideas. Well presented and highly recommended service. Thank you Jamie.



Hannah Edwards

★★★★★ 4 hours ago

I was stuck on how to take my business to the next level and after an hour with Jamie I had a list of ideas to try and was feeling good about the steps to take next.