



Retention Solutions



Employee Retention

- Recruitment training and support (from vacancy approval to candidate start date)
- Onboarding checklist
- Recruitment documents (training plans, job specification, job advertising, interview process, psychometrics, counter offers and headhunting)
- Employee engagement diagnostic

People Development

- Sales training and coaching (sales support to new & existing employees for new business conversion, client relationship management, customer service, lead generation, negotiation, sales & marketing, and Sales Psychology)
- Social media/LinkedIn training. Using social media for prospecting and engagement
- Sales strategy & sales processes
- Access to psychometric testing

Mission: Transforming employee's careers and businesses by improved retention.

Values: Passion for transforming businesses and employee's careers through clarity, confidence, and creativity.

Vision: The primary Sales Training company for identifying businesses and employee's ideal careers.



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Correct Careers Coaching - Sales Training & Strategy to Transform Businesses

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